

Energy Performance & Savings Analysis

Poindexter Building

330 W 9th Street
Kansas City, MO 64105



Prepared for: Poindexter Building — Arnold Development Group

Prepared by: Arnold Energy, a division of Arnold Development Group

February 2026 | **DRAFT**

Executive Summary

\$3.0M–\$3.9M

NET INVESTMENT

\$435,810

ANNUAL NOI INCREASE

**\$7.9M at 5.5%
cap**

VALUE CREATION

The Poindexter Building at 330 W 9th Street, Kansas City, MO 64105 presents an exceptional energy investment opportunity driven by three converging factors: a full gut renovation of the 1901 historic building with end-of-life mechanical systems, a 1.6 MW data center whose waste heat provides a unique thermal synergy, and an extraordinary ITC stacking opportunity (60–70%) that reduces net energy system costs to less than 30 cents on the dollar.

We recommend a comprehensive energy package centered on a 300–400 ton geothermal ground-source heat pump system with data center waste heat recovery, a 286 kW rooftop solar array, LED lighting, heat pump water heaters, and energy recovery ventilation. The total gross investment is approximately \$10.6M, reduced to a net investment of \$3.0M–\$3.9M after ITC credits, MACRS depreciation (100% bonus under OBBBA), and 179D deductions. Combined with zero-capital revenue strategies (RUBS, utility inclusion, and contract demand renegotiation), the package generates \$435,810/year in net NOI improvement.

At a 5.5% capitalization rate, the annual NOI increase creates \$7.9M in property value — a 2.0–2.6x return on net investment. The 20-year NPV at a 7% discount rate is \$4.1M–\$5.1M. Every \$1 invested in energy improvements creates \$2.04–\$2.65 in property value.

The cost of inaction is severe: standard-efficiency renovation locks in \$9.1M in excess utility spending over the 20-year hold period. Immediate action is recommended to lock current ITC rates through a safe harbor payment in 2026.

Recommendation Summary

| Tier | Description | Investment | Annual Savings | Payback |
|--------|------------------------------|------------|----------------|---------|
| Tier 1 | Quick Wins (LED, ERV, Water) | \$184,000 | \$102,435 | 1.8 yr |
| Tier 2 | Strategic (Waste Heat, HPWH, | \$750,000 | \$204,000 | 3.7 yr |

| | | | | |
|--------------|---|--------------------------|----------------------|-------------------|
| | BMS) | | | |
| Tier 3 | Major Capital (Geo, Solar, Envelope) | \$9.7M gross | \$272,400 | ITC-dependent |
| Revenue | RUBS + Utility Inclusion + Demand Renegot. | \$0 | \$97,910 | Immediate |
| Total | All Measures (interaction- adjusted) | \$3.0M–\$3.9M net | \$435,810 NOI | 6.5–8.4 yr |

Investment Dashboard

Key metrics at a glance

| | |
|--|--|
| <p>GROSS INVESTMENT</p> <p>\$10.6M</p> <p>Total capital expenditure</p> | <p>NET INVESTMENT</p> <p>\$3.0M–\$3.9M</p> <p>After ITC (60–70%) + MACRS + 179D</p> |
| <p>ANNUAL NOI INCREASE</p> <p>\$435,810</p> <p>Energy savings + revenue enhancement</p> | <p>PROPERTY VALUE CREATION</p> <p>\$7.9M</p> <p>At 5.5% cap rate</p> |
| <p>INVESTMENT MULTIPLE</p> <p>2.0–2.6x</p> <p>Value created per \$ invested</p> | <p>SIMPLE PAYBACK</p> <p>6.5–8.4 years</p> <p>Net investment basis</p> |
| <p>20-YEAR NPV</p> <p>\$4.1M–\$5.1M</p> <p>7% discount, 3% escalation</p> | <p>POST-RENOVATION EUI</p> <p>41.9 kBtu/SF</p> <p>43% below BAU</p> |

Property Overview

The Poindexter Building is a 1901 historic 7-story masonry building located at 330 W 9th Street, Kansas City, MO 64105. Originally a commercial office building, the property is undergoing a full gut renovation to mixed-use residential. The planned program includes 100 residential units (floors 2–6), a ground-floor gym and social club, seventh-floor coworking space, and a 1.6 MW data center. The building is all-electric with master metering through Evergy.

| Attribute | Value |
|---------------------|--|
| Property Type | Mixed-Use (Residential / Commercial / Data Center) |
| Location | 330 W 9th Street, Kansas City, MO 64105 |
| Year Built | 1901 (interior renovated 2019) |
| Stories | 7 |
| Gross Building Area | 250,000 SF |
| Net Rentable Area | 180,000 SF |
| Residential Units | 100 (planned) |
| Climate Zone | ASHRAE 4A (Mixed-Humid) |
| HVAC System | Electric resistance heating + 40-yr central chiller — replacing with geothermal GSHP |
| DHW System | Electric tank (20 yr) — replacing with HPWH + data center waste heat |
| Metering | Master metered (all-electric, Evergy) |
| Fuel Type | All-electric (no gas service) |

Current Energy Profile

The building currently consumes 3,018,883 kWh of electricity annually at a cost of \$402,392, based on 12 months of Evergy utility bills (September 2024 through August 2025). The building is partially vacant during this period, so current consumption understates the fully-occupied operating profile. The blended electric rate is \$0.133/kWh with a contract demand of 1,255 kW.

Annual Utility Summary

| Utility | Annual Consumption | Annual Cost | \$/SF/Year |
|--------------|--------------------|------------------|---------------|
| Electric | 3,018,883 kWh | \$402,392 | \$1.61 |
| Water/Sewer | — | \$40,000 | \$0.16 |
| Total | | \$442,392 | \$1.77 |

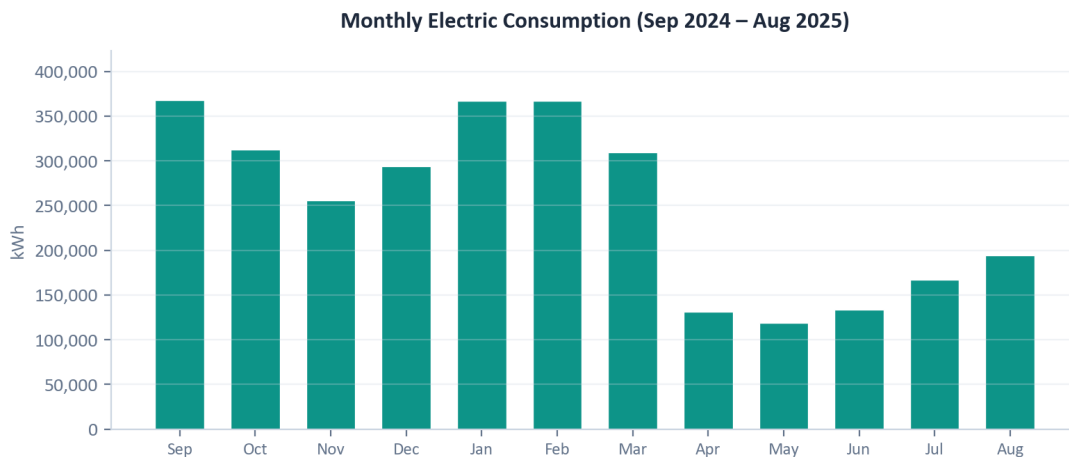


Figure 1: Monthly electric consumption. Winter peaks (Dec–Mar) reflect electric resistance heating; summer peaks (Jul–Sep) reflect aging chiller.

Key observations: (1) Winter demand peaks of 1,063–1,255 kW are driven by electric resistance heating at COP 1.0 — the single largest efficiency opportunity. (2) Baseload of ~4,100–4,400 kWh/day (May–Jun) represents data center, elevators, and always-on loads. (3) The extremely low load factor (27.4%) means the building pays for significant unused demand capacity.

Energy Benchmarking

| Metric | Value | Confidence |
|--------------------------------------|------------------|-------------------------|
| Site EUI (current, partially vacant) | 41.2 kBtu/SF/yr | Not benchmarkable |
| Site EUI (2019, fully occupied) | 82.0 kBtu/SF/yr | MEDIUM (est. from T-12) |
| Source EUI (current) | 115.4 kBtu/SF/yr | HIGH |
| Post-Renovation BAU | 74.7 kBtu/SF/yr | MEDIUM (modeled) |
| Post-Renovation High Performance | 41.9 kBtu/SF/yr | MEDIUM (with all ECMs) |

Note: Current EUI reflects a partially vacant building and should not be compared against benchmarks for occupied buildings. The 2019 historical EUI (fully occupied) is estimated from T-12 operating costs and represents the better comparison baseline.

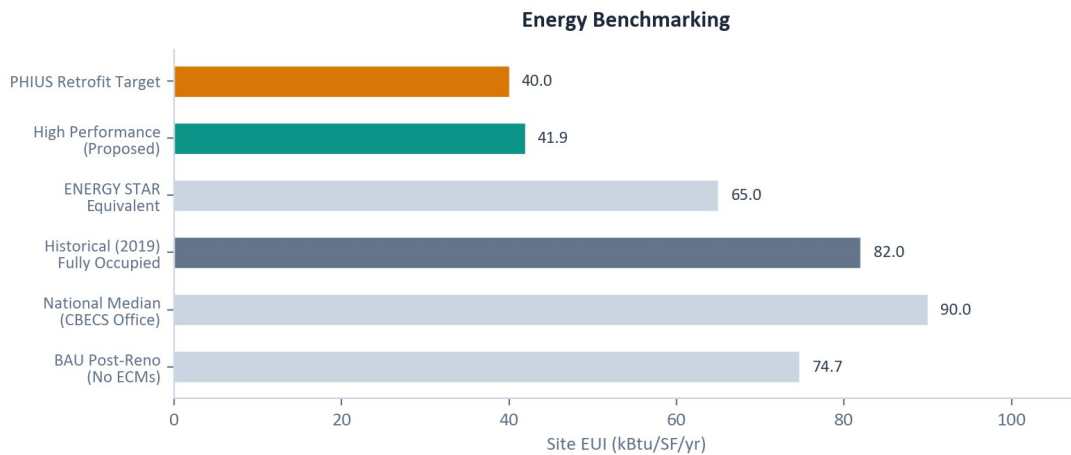


Figure 2: EUI benchmark comparison. The proposed high-performance package achieves near-PHIUS performance levels.

End-Use Breakdown (Post-Renovation BAU)

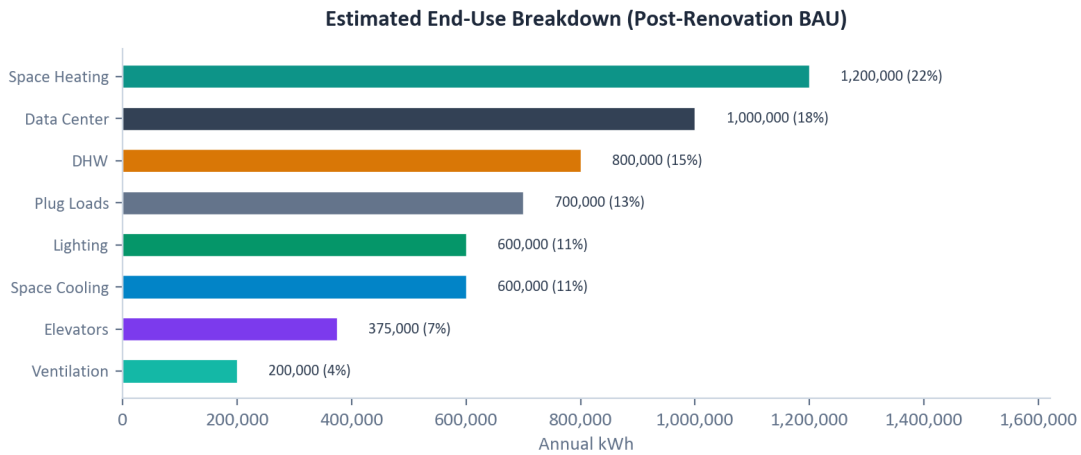


Figure 3: Estimated energy end-use breakdown after renovation without efficiency measures (5.475M kWh/yr).

Space heating (22%) and DHW (15%) represent the largest savings opportunities — both served by electric resistance (COP 1.0) and can be converted to geothermal heat pumps (COP 3.5–5.0), reducing consumption by 70–80%. The data center load (18%) offers unique waste heat recovery potential.

Recommended Improvements

Tier 1: Quick Wins (Payback < 3 Years)

These low-cost, high-ROI measures are included as part of the standard renovation scope. They require minimal additional capital and deliver immediate operating savings from Day 1 of occupancy.

| Measure | Investment | Annual Savings | Payback |
|-------------------------|------------------|------------------|---------------|
| LED Lighting Retrofit | \$115,000 | \$45,885 | 2.5 yr |
| ERV Ventilation | \$65,000 | \$26,650 | 2.4 yr |
| Low-Flow Water Fixtures | \$4,000 | \$29,900 | 0.1 yr |
| Tier 1 Total | \$184,000 | \$102,435 | 1.8 yr |

Tier 2: Strategic Investments (High ROI)

These measures require meaningful capital but deliver strong returns. The data center waste heat recovery is the standout — capturing free thermal energy from the 1.6 MW data center to offset 75% of building DHW costs and supplement heating.

| Measure | Investment | Annual Savings | Payback |
|---------------------------------|------------------|------------------|---------------|
| Data Center Waste Heat Recovery | \$275,000 | \$90,600 | 3.0 yr |
| Heat Pump Water Heaters | \$175,000 | \$70,900 | 2.5 yr |
| Building Management System | \$300,000 | \$42,500 | 7.1 yr |
| Tier 2 Total | \$750,000 | \$204,000 | 3.7 yr |

Tier 3: Major Capital — ITC-Eligible

The geothermal and solar systems are the core of the investment thesis. Without ITC credits, these have 10–15+ year paybacks. With 60–70% ITC stacking (base 30% + low-income + brownfield + domestic content), paybacks compress dramatically — and the geothermal system may achieve negative net cost in the optimistic scenario.

Geothermal GSHP (300–400 tons): Replaces end-of-life electric resistance heating and the 40-year-old central chiller. COP improvement from 1.0 to 3.5–5.0 reduces HVAC energy by 70–80%. Annual savings of \$153,900/year. With data center waste heat integration (ECM-2), the system's economics improve further through reduced bore field sizing and free DHW preheat.

Solar PV (286 kW DC): Maximum rooftop array producing ~400,000 kWh/year, offsetting 12–14% of building load. Net cost after 60–70% ITC and 100% MACRS bonus: \$117K–\$181K. LCOE of \$0.027–\$0.036/kWh vs. \$0.133/kWh utility rate. Historic review required for rooftop installation.

| Measure | Investment | Annual Savings | Payback |
|-----------------------------------|---------------------|------------------|---------|
| Geothermal HVAC System | \$8.3M gross | \$153,900 | 17.5 yr |
| Roof Insulation Upgrade | \$197,000 gross | \$16,400 | 12.0 yr |
| Interior Insulation + Air Sealing | \$475,000 gross | \$53,200 | 8.9 yr |
| Solar PV (286 kW DC) | \$715,000 gross | \$48,900 | 5.8 yr |
| Tier 3 Total | \$9.7M gross | \$272,400 | — |

Revenue Enhancement (Zero Capital)

Three zero-capital revenue strategies enhance NOI from lease-up. Water/sewer costs are recovered through RUBS at \$35/unit/month. Electric costs are captured through a utility inclusion model at \$100/unit/month — the owner's actual cost of ~\$70/unit (due to geothermal efficiency) creates a permanent \$30/unit spread. Contract demand renegotiation with Evergy (reducing the facilities charge from 1,255 kW to ~700 kW after renovation) saves \$23,000/year at zero cost.

| Measure | Annual Revenue | Admin Cost | Net Revenue |
|---------|----------------|------------|-------------|
|---------|----------------|------------|-------------|

| | | | |
|----------------------------------|----------|---------|-----------------|
| | | | |
| Water/Sewer RUBS | \$41,430 | \$6,000 | \$35,430 |
| Electric Utility Inclusion | \$33,480 | \$6,000 | \$27,480 |
| Contract Demand Renegotiation | \$23,000 | — | \$23,000 |
| Total Revenue Enhancement | | | \$85,910 |

Deferred: Battery Energy Storage (BESS)

A 100 kW / 400 kWh battery system was evaluated for demand charge reduction. At Evergy's current demand rates (\$3.48–\$6.98/kW), BESS does not generate positive cash flow after O&M costs, even with 60% ITC. The recommendation is to defer BESS installation and instead include BESS-ready provisions during renovation (\$3,500 for panel space, conduit stub-out, and structural pad) to preserve the option for future installation when economics improve.

Annual Savings & Revenue by Measure

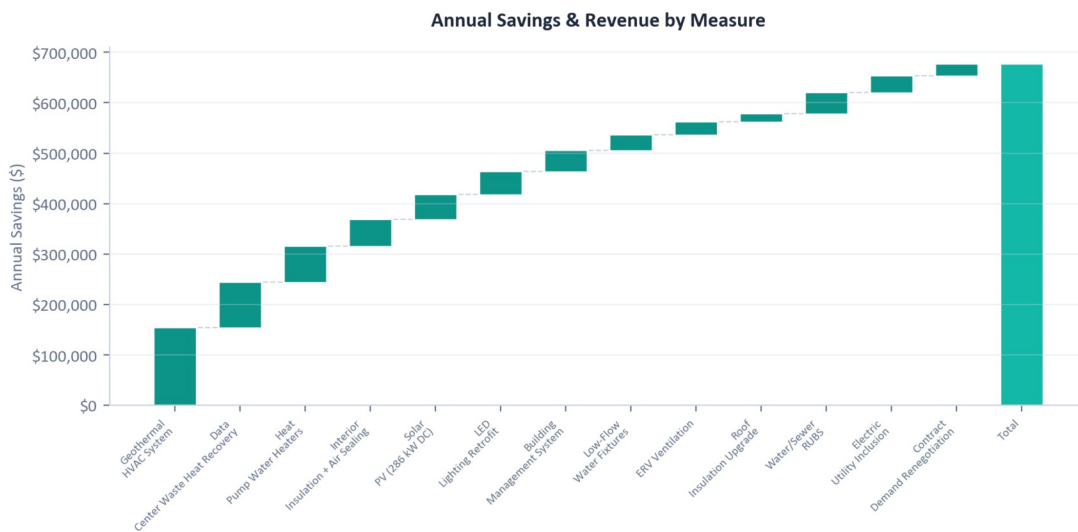


Figure 4: Annual savings and revenue by measure (unadjusted). Interaction-adjusted combined total is \$463,000/year.

Financial Summary & Value Creation

Consolidated Investment

| Metric | Gross | After ITC | After ITC + MACRS |
|---------------------------|----------------|----------------------|----------------------|
| Total Investment | \$10.6M | \$4.3M–\$5.2M | \$3.0M–\$3.9M |
| Annual Savings + Revenue | | | \$463,000 |
| Simple Payback | | 9.3–11.3 yr | 6.5–8.4 yr |
| 20-Year NPV (7%, 3% esc.) | | | \$4.1M–\$5.1M |

NOI Impact

| Source | Annual NOI Increase |
|--|---------------------|
| Energy cost reduction (interaction-adjusted) | \$364,900 |
| Water/Sewer RUBS recovery | \$41,430 |
| Electric utility inclusion spread | \$33,480 |
| Contract demand renegotiation (1,255→700 kW) | \$23,000 |
| Less: Additional O&M for new systems | (\$15,000) |
| Less: RUBS/billing administration | (\$12,000) |
| Net Annual NOI Increase | \$435,810 |

Property Value Creation

| Cap Rate | Value Creation |
|-------------|----------------|
| 6.0% | \$7.3M |
| 5.5% | \$7.9M |
| 5.0% | \$8.7M |

Investment Multiple: Every \$1 of net investment creates \$2.04–\$2.65 in property value — a 2.0–2.6x return.

Sensitivity Analysis

| Scenario | Util. Esc. | Savings | Cap Rate | Net Invest. | NOI Increase | Value | Multiple |
|------------------|------------|------------|-------------|---------------|---------------|---------------|-------------|
| Conservative | 2% | 80% | 6.0% | \$3.9M | \$330K | \$5.5M | 1.4x |
| Base Case | 3% | 90% | 5.5% | \$3.4M | \$413K | \$7.5M | 2.2x |
| Optimistic | 4% | 100% | 5.0% | \$3.0M | \$453K | \$9.1M | 3.0x |

“Do Nothing” Cost

The table below compares cumulative utility costs over the 20-year hold period under standard-efficiency renovation versus the proposed high-performance package.

| Year | Standard HVAC Cost | High-Performance Cost | Annual Savings |
|----------------------|---------------------|-----------------------|--------------------|
| 1 | \$720,000 | \$380,000 | \$340,000 |
| 5 | \$811,000 | \$428,000 | \$383,000 |
| 10 | \$940,000 | \$496,000 | \$444,000 |
| 20 | \$1,263,000 | \$667,000 | \$596,000 |
| 20-Year Total | \$19,345,000 | \$10,210,000 | \$9,135,000 |

The cost of inaction is \$9.1M in excess utility spending over 20 years.

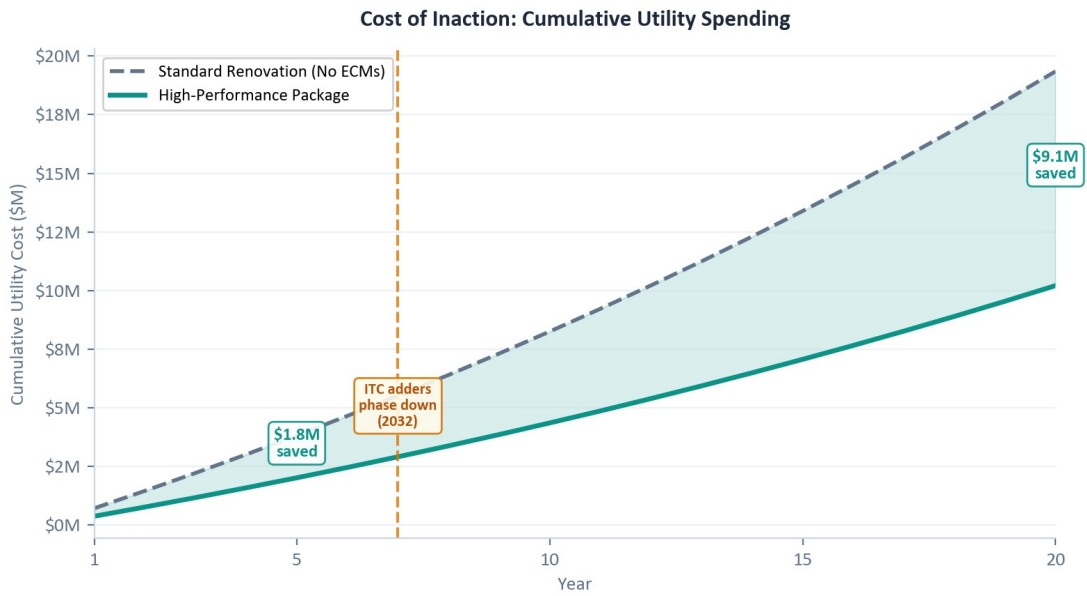


Figure 5: Cumulative utility spending over 20-year hold period. The shaded area represents \$9.1M in avoidable costs. ITC adds phase down after 2032 — early action maximizes savings.

Tax Credit Analysis

The Poindexter Building qualifies for an exceptionally strong ITC stacking opportunity. The base 30% Investment Tax Credit is augmented by three adders — low-income community (+10–20%), brownfield/energy community (+10%), and domestic content (+10%) — for an effective rate of 60–70%.

| Credit | Conservative | Optimistic |
|---------------------------------|----------------|----------------|
| Solar ITC (60–70%) | \$429,000 | \$500,500 |
| Geothermal ITC (60–70%) | \$5.0M | \$5.8M |
| Solar MACRS (100% bonus, OBBBA) | \$105,105 | \$105,105 |
| Geothermal MACRS (100% bonus) | \$1.2M | \$911,400 |
| 179D Deduction benefit | \$262,500 | \$262,500 |
| Historic Tax Credits (20% QRE) | \$3.2M | \$6.2M |
| Total Tax Benefits | \$10.2M | \$13.8M |

MACRS Depreciation: Under the One Big Beautiful Bill Act (OBBBA, July 2025), 100% bonus depreciation is permanently reinstated for 5-year MACRS property acquired after January 19, 2025. Solar PV, geothermal, and battery storage systems qualify for full Year 1 expensing of the depreciable basis (cost minus 50% of ITC amount).

Key requirements: Prevailing wage and apprenticeship compliance recommended for all systems as safe harbor. Domestic content requires 100% US-melted/poured steel/iron plus manufactured component thresholds. Low-income and brownfield designations should be confirmed with environmental and tax counsel. The 5% safe harbor payment should be made in 2026 to lock current ITC rates under the IRA.

Tax Disclaimer: This analysis is for informational purposes only and does not constitute tax advice. Tax law changes frequently. ITC rates and adder eligibility should be verified with qualified tax counsel before making investment decisions. Rates shown are as of February 2026.

Implementation Roadmap

| Phase | Timing | Key Actions | Capital |
|------------------|------------|--|---------|
| Pre-Construction | Q1 2026 | ITC safe harbor (5%), test bore, engage HTC/ITC counsel, historic review for solar | \$500K |
| Design | Q2–Q3 2026 | Geo bore field design, MEP integration, solar permitting, Evergy interconnection | \$400K |
| Construction 1 | Q4 2026 | Bore field drilling, waste heat piping rough-in | \$4.0M |
| Construction 2 | Q1–Q3 2027 | Interior insulation, air sealing, ERV, HVAC distribution, BESS-ready provisions | \$3.0M |
| Construction 3 | Q3–Q4 2027 | Roof replacement + insulation, solar PV, BMS commissioning | \$1.5M |
| Lease-Up | Q1 2028 | RUBS billing, utility inclusion, renegotiate Evergy contract demand (1,255→700 kW) | \$50K |

Immediate Actions (Next 30 Days)

- Engage ITC/HTC tax counsel to confirm credit stacking and optimize entity structure.
- Commission geothermal test bore (\$8K–\$15K) to confirm soil thermal conductivity.
- Submit 5% safe harbor payment for geothermal and solar to lock current ITC rates.
- Begin Kansas City Landmarks Commission consultation for rooftop solar and window modifications.
- Engage Evergy for solar interconnection study and preliminary contract demand review.

- Include BESS-ready provisions (panel space, conduit stub-out, structural pad — \$3,500) in electrical design.

Appendices A–G

Technical Feasibility & Engineering Data

The following appendices contain detailed engineering analysis, system sizing, and technical feasibility data supporting the recommendations in this report.

(For Facilities & Engineering Teams)

Appendix A: Detailed ECM Analysis

Individual energy conservation measure analysis from Phase 3. Savings shown are unadjusted; the interaction-adjusted combined total (\$364,900/yr) is lower than the sum of individual measures due to overlapping load reductions.

| Measure | Category | kWh Saved | Annual \$ | Investment | Payback (yr) | Notes |
|-------------------------|-------------|-----------|-----------|------------|--------------|---|
| LED Lighting Retrofit | Lighting | 345,000 | \$45,885 | \$115,000 | 2.5 | Full LED throughout during renovation; common area, commercial, in-unit, exterior |
| ERV Ventilation | Ventilation | 200,000 | \$26,650 | \$65,000 | 2.4 | Individual unit ERVs, 80% heat recovery, code-required ventilation |
| Low-Flow Water Fixtures | Water | 80,000 | \$29,900 | \$4,000 | 0.1 | WaterSense fixtures: 1.5 GPM showers, 1.0 GPM faucets, 1.28 GPF toilets |
| Data Center Waste Heat | HVAC/DHW | 680,000 | \$90,600 | \$275,000 | 3.0 | Capture 2.7M kBtu/yr waste heat; offset heating + |

| | | | | | | |
|-----------------------------------|----------|-----------|-----------|-------------|------|--|
| | | | | | | DHW preheat to 90°F |
| Heat Pump Water Heaters | DHW | 533,000 | \$70,900 | \$175,000 | 2.5 | Central HPWH system COP 3.0; standalone savings (without waste heat preheat) |
| Building Management System | Controls | 150,000 | \$42,500 | \$300,000 | 7.1 | Building-wide BMS: HVAC optimization, demand response, load scheduling |
| Geothermal HVAC | HVAC | 1,157,000 | \$153,900 | \$8,300,000 | 17.5 | GSHP 300–400 tons, COP 3.5/5.0; replaces resistance heating + chiller |
| Roof Insulation | Envelope | 123,000 | \$16,400 | \$197,000 | 12.0 | R-60 rigid polyiso at roof replacement; 35,700 SF roof area |
| Interior Insulation + Air Sealing | Envelope | 400,000 | \$53,200 | \$475,000 | 8.9 | R-18 spray foam, air sealing to 3.0 ACH50, |

| | | | | | | |
|-------------------------|------------|---------|----------|-----------|-----|---|
| | | | | | | secondary glazing on historic windows |
| Solar PV (286 kW DC) | Renewables | 400,000 | \$48,900 | \$715,000 | 5.8 | Maximum rooftop array; ballasted racking; historic review; 60–70% ITC |

Appendix B: Solar PV Analysis

Rooftop solar analysis for the 250,000 SF building. Historic status requires Kansas City Landmarks Commission review. Ballasted racking preferred to avoid roof penetration.

System Sizing Options

| Parameter | Option A (Max) | Option B (Conservative) |
|----------------------|---------------------|-------------------------|
| Usable roof area | 22,000 SF | 15,000 SF |
| System size (DC) | 286 kW | 195 kW |
| System size (AC) | ~230 kW | ~156 kW |
| Module count (~420W) | ~681 | ~464 |
| Annual production | 372,000–429,000 kWh | 254,000–293,000 kWh |
| % of building load | 12–14% | 8–10% |

Financial Analysis — Option A (286 kW), OBBBA Bonus Depreciation

| Metric | Option A (60% ITC) | Option A (70% ITC) |
|--|--------------------|--------------------|
| Gross cost | \$715,000 | \$715,000 |
| ITC credit | \$429,000 | \$500,500 |
| Net cost after ITC | \$286,000 | \$214,500 |
| Depreciable basis (cost – 50% × ITC) | \$500,500 | \$464,750 |
| Year 1 bonus depreciation (100% — OBBBA) | \$500,500 | \$464,750 |
| MACRS tax benefit (@ 21%) | \$105,105 | \$97,598 |
| Net cost after ITC + MACRS | \$180,895 | \$116,902 |
| Year 1 net energy value | \$48,900 | \$48,900 |
| Simple payback (after ITC+MACRS) | 3.7 yr | 2.4 yr |

| | | |
|------------------------------------|-----------|-----------|
| 20-year NPV (7%, 3% esc.) | \$393,000 | \$464,500 |
| LCOE (\$/kWh) | \$0.036 | \$0.027 |
| Property value increase (5.5% cap) | \$889,000 | \$889,000 |

MACRS: Under OBBBA (July 2025), 100% bonus depreciation applies in Year 1. Depreciable basis = cost – 50% × ITC amount.

Appendix C: Geothermal Feasibility

Geothermal GSHP analysis for a hybrid system with data center waste heat recovery. The 1.6 MW data center provides continuous waste heat, dramatically reducing bore field sizing and heating costs.

System Cost Components

| Component | 400-Ton (Conservative) | 300-Ton (Optimistic) |
|---------------------------------------|------------------------|----------------------|
| Bore field drilling & loop | \$4,200,000 | \$3,150,000 |
| Header piping & manifolds | \$400,000 | \$300,000 |
| Water-to-water heat pumps | \$1,200,000 | \$900,000 |
| Water-to-air heat pumps (residential) | \$600,000 | \$450,000 |
| Hydronic distribution piping | \$800,000 | \$600,000 |
| Fluid cooler (hybrid supplement) | \$150,000 | \$100,000 |
| Data center heat recovery integration | \$350,000 | \$250,000 |
| Controls & BMS integration | \$200,000 | \$150,000 |
| Engineering & permitting | \$400,000 | \$300,000 |
| Total installed cost | \$8,300,000 | \$6,200,000 |

Annual Operating Savings (ECM-1: Geothermal Only)

| Load | Current kWh | GSHP kWh | Savings kWh | Savings (\$) |
|---------------------------------|-------------|----------|-------------|--------------|
| Heating (COP 1.0 → 3.5) | 1,200,000 | 343,000 | 857,000 | \$114,000 |
| Cooling (old chiller → COP 5.0) | 600,000 | 300,000 | 300,000 | \$39,900 |

| | | | | |
|---------------------------|------------------|----------------|------------------|------------------|
| Total (ECM-1 only) | 1,800,000 | 643,000 | 1,157,000 | \$153,900 |
|---------------------------|------------------|----------------|------------------|------------------|

Financial Summary — OBBBA 100% Bonus Depreciation

| Metric | Conservative (60% ITC) | Optimistic (70% ITC) |
|--|------------------------|-----------------------------|
| Gross GSHP cost | \$8,300,000 | \$6,200,000 |
| ITC credit | (\$4,980,000) | (\$4,340,000) |
| Depreciable basis (cost – 50% × ITC) | \$5,810,000 | \$4,340,000 |
| Year 1 bonus depreciation (100% — OBBBA) | \$5,810,000 | \$4,340,000 |
| MACRS tax benefit (@ 21%) | (\$1,220,100) | (\$911,400) |
| Avoided conventional HVAC | (\$1,500,000) | (\$2,500,000) |
| Net incremental cost | \$599,900 | Negative (\$951,400) |
| Annual savings (energy) | \$153,900 | \$153,900 |
| Value creation (5.5% cap) | \$2,798,000 | \$2,798,000 |

Bore field: 150–200 bores at 300–400 ft depth, hybrid config with fluid cooler. Kansas City limestone geology is favorable. Thermal conductivity test bore (\$8K–\$15K) recommended.

Appendix D: Battery Energy Storage (BESS) Analysis

A standalone BESS system was evaluated for demand charge reduction. At Evergy's current demand rates, BESS does not generate positive cash flow. The primary demand-related recommendation is zero-cost contract demand renegotiation.

BESS Financial Summary

| Metric | Value |
|--|---|
| System evaluated | 100 kW / 400 kWh (LFP) |
| Demand rates (Evergy LGA) | \$3.48–\$6.98/kW |
| Viability threshold | > \$9/kW |
| Annual demand savings (at current rates) | \$3,764 |
| Annual O&M cost | \$4,000 |
| Net annual savings | (\$236) — negative |
| ITC (60%) | \$96,000 |
| MACRS benefit (100% bonus, OBBBA) | \$23,520 |
| Net cost after ITC + MACRS | \$40,480 |
| 15-year NPV | (\$53,000) |
| Recommendation | NOT RECOMMENDED — defer to Phase 2 |

Contract Demand Renegotiation (Recommended Alternative)

| Scenario | Contract Demand | Facilities Charge/yr | Savings vs. Current |
|------------------------------|-----------------|----------------------|---------------------|
| Current | 1,255 kW | \$52,637 | — |
| Post-renovation (matched) | 700 kW | \$29,349 | \$23,288/yr |
| Post-renovation (aggressive) | 600 kW | \$25,157 | \$27,480/yr |

Value creation at 5.5% cap: \$423,000–\$500,000. Requires no capital — only a conversation with Evergy after renovation is complete and 6–12 months of operating data is established.

BESS Re-Evaluation Triggers

| Trigger | Likelihood | Timeline |
|-------------------------------------|-------------------|-----------------|
| Evergy demand rate > \$12/kW | Medium | 3–5 years |
| TOU rate adoption for LGA customers | Medium | 2–4 years |
| Battery installed cost < \$250/kWh | Medium–High | 3–5 years |
| Data center UPS replacement | High | 5–10 years |

Appendix E: PHIUS Retrofit Analysis

Passive House (PHIUS) feasibility for a 1901 historic masonry building. Full PHIUS certification is constrained by historic preservation requirements. A “PHIUS-Adjacent” approach captures 80–90% of performance at 60–70% of cost.

Envelope: Current vs. Targets

| Component | Current | PHIUS Target | Proposed (PHIUS-Adjacent) |
|--------------|----------------------------------|---------------------|----------------------------------|
| Walls | R-2 to R-5 (uninsulated masonry) | R-25 to R-40 | R-18 (3" closed-cell spray foam) |
| Windows | U-0.45 to U-0.55 (double clear) | U-0.18 to U-0.24 | U-0.25–0.28 (secondary glazing) |
| Roof | R-15 to R-20 | R-50 to R-70 | R-60 (at replacement) |
| Airtightness | 10–18 ACH50 (est.) | 1.0 ACH50 | 3.0 ACH50 (target) |
| Ventilation | Exhaust-only | ERV 75–90% recovery | ERV 80% recovery |

Performance Comparison

| Metric | Standard Renovation | PHIUS-Adjacent (Proposed) | PHIUS Certified |
|------------------------|---------------------|---------------------------|-----------------------|
| Site EUI (kBtu/SF) | 65–75 | 40–50 | 33–38 |
| Annual energy cost | \$580K–\$720K | \$370K–\$440K | \$310K–\$370K |
| Incremental cost (net) | — | \$472K–\$624K | \$740K–\$1,000K |
| Simple payback (net) | — | 1.8–4.5 yr | 2.7–3.7 yr |
| Historic feasible? | Yes | Yes | Challenging (windows) |

Recommendation: Pursue PHIUS-informed (not PHIUS-certified) approach. The proposed ECM package achieves a site EUI of 40–50 kBtu/SF/yr, a 35–45% reduction from standard renovation levels.

Appendix F: Detailed Utility Data

12-month electric data from Evergy bills. Building is partially vacant; post-renovation projections assume full residential and commercial occupancy.

Monthly Electric Consumption & Cost

| Month | kWh | Cost (\$) | Demand (kW) |
|---------------------|------------------|------------------|-----------------------|
| Sep | 367,642 | \$47,765 | 834.8 |
| Oct | 312,818 | \$40,580 | 772.3 |
| Nov | 256,047 | \$29,089 | 613.3 |
| Dec | 293,986 | \$40,009 | 1,255.4 |
| Jan | 367,192 | \$42,341 | 1,103.4 |
| Feb | 367,357 | \$41,986 | 1,067.5 |
| Mar | 309,445 | \$38,650 | 1,063.7 |
| Apr | 131,069 | \$19,250 | 379.8 |
| May | 118,943 | \$17,438 | 302.1 |
| Jun | 133,155 | \$19,094 | 284.9 |
| Jul | 167,189 | \$31,885 | 739.5 |
| Aug | 194,040 | \$34,306 | 748.0 |
| Annual Total | 3,018,883 | \$402,392 | 1,255.4 (peak) |

Rate Structure

| Parameter | Value |
|-------------------------|---------------------------------------|
| Provider | Evergy (LGA Secondary Voltage) |
| Customer charge | \$1,042.78/month |
| Facilities charge | \$3.494/kW × 1,255 kW = \$4,386/month |
| Metered demand (winter) | \$3.476/kW |

| | |
|-------------------------|----------------------------------|
| | |
| Metered demand (summer) | \$6.978/kW |
| Blended all-in rate | \$0.133/kWh |
| Load factor | 27.4% (spiky — electric heating) |

Appendix G: Glossary

| Term | Definition |
|-------|---|
| ACH50 | Air Changes per Hour at 50 Pascals — airtightness metric |
| BESS | Battery Energy Storage System |
| BMS | Building Management System |
| COP | Coefficient of Performance — heat output per unit energy input |
| DHW | Domestic Hot Water |
| ECM | Energy Conservation Measure |
| ERV | Energy Recovery Ventilator |
| EUI | Energy Use Intensity — kBtu per square foot per year |
| GSHP | Ground Source Heat Pump (geothermal) |
| HPWH | Heat Pump Water Heater |
| HTC | Historic Tax Credit (federal, 20% of QRE) |
| ITC | Investment Tax Credit (IRA energy credit, 30% base + adders) |
| LCOE | Levelized Cost of Energy — lifetime cost per kWh |
| LFP | Lithium Iron Phosphate (battery chemistry) |
| MACRS | Modified Accelerated Cost Recovery System — accelerated depreciation |
| NOI | Net Operating Income — revenue minus operating expenses |
| NPV | Net Present Value — time-adjusted value of future cash flows |
| OBBBA | One Big Beautiful Bill Act (July 2025) — reinstated 100% bonus depreciation |

| | |
|-------|---|
| PHIUS | Passive House Institute US |
| PV | Photovoltaic (solar electric) |
| RUBS | Ratio Utility Billing System — allocates utility cost to tenants |
| 179D | IRS Section 179D — energy-efficient commercial building deduction |